



This Week

The median list price in FULLERTON, CA 92833 this week is \$397,000.

Inventory has been lightening lately and the Market Action Index has been trending up. Though days-on-market is increasing, these are mildly positive indications for the market.

Supply and Demand

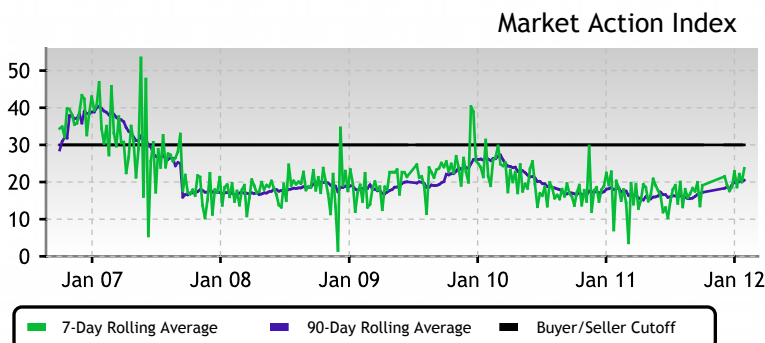
- Home sales have begun exceeding new inventory. This is a Buyer's market so prices are not yet moving higher as excess inventory is consumed. If the tightening continues and the market moves into the Seller's zone, we may see upward pressure on pricing.

Real-Time Market Profile		Trend
Median List Price	\$ 397,000	↔
Asking Price Per Square Foot	\$ 257	↑
Average Days on Market (DOM)	166	↑
Percent of Properties with Price Decrease	31 %	
Percent Relisted (reset DOM)	n/a	
Percent Flip (price increased)	6 %	
Median House Size (sq ft)	1632	
Median Lot Size	6,501 - 8,000 sqft	
Median Number of Bedrooms	3.0	
Median Number of Bathrooms	2.0	
Market Action Index	Strong Buyer's 20.5	↑

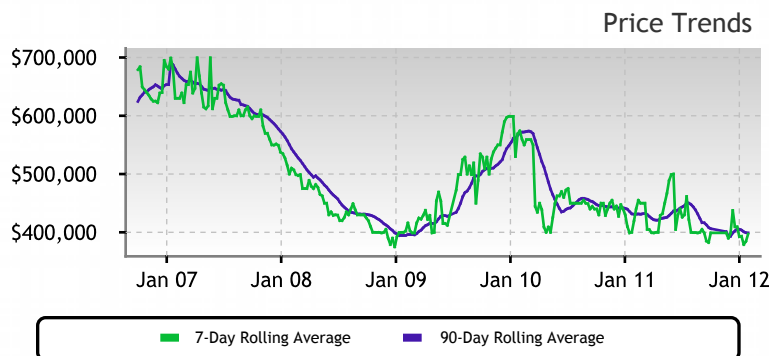
↔ No change ↑↑ Strong upward trend ↓↓ Strong downward trend
 ↑ Slight upward trend ↓ Slight downward trend

Price

- We continue to see prices in this zip code hovering around these current levels, even though they bumped up a bit this week. Look for a persistent up-shift in the Market Action Index before we see prices move significantly from here.



The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Quartiles

Characteristics per Quartile

Investigate the market in quartiles - where each quartile is 25% of homes ordered by price.

Quartile	Median Price	Sq. Ft.	Lot Size	Beds	Baths	Age	Inventory	New	Absorbed	DOM	
Top/First	\$ 745,000	3000	8,001 - 10,000 sqft	4.0	3.0	31	30	4	1	156	Most expensive 25% of properties
Upper/Second	\$ 512,450	2034	4,501 - 6,500 sqft	4.0	2.0	36	30	4	6	198	Upper-middle 25% of properties
Lower/Third	\$ 349,000	1289	6,501 - 8,000 sqft	3.0	2.0	58	31	1	2	136	Lower-middle 25% of properties
Bottom/Fourth	\$ 265,000	1199	6,501 - 8,000 sqft	3.0	1.0	59	31	2	5	175	Least expensive 25% of properties